

Conservancy Springs - Pricing Options Units 1-26

Kitchen Layout (circle one); Peninsula or Island Seats at Island (if select island); 3 or 4 Fireplace: Corner or Wall

Starting price of condo*: \$ 389,000

Lumber / supply surcharge (as of Sept 13, 2021) \$ 9,850

Adjustment to price for preferential location: (Units 1-26, 1,653 sq ft, \$10,000) \$ 10,000

Base Starting Price: \$ \$408,850

*Starting price includes the following: 3-season porch, under cabinet lighting in kitchen, wood in great room, passive radon mitigation, blinds on windows (not patio door or 3 season porch), kitchen appliance package, central air, water softener, garage door opener.

Buyer _____ Agent _____

Buyer contact info: Email _____

Cell / phone _____

Unit # _____ Address Springs Court, Deforest

Add finished lower level (add 1,350 sq ft)-----	\$45,000
Change to Option A layout (remove 2 nd bedroom) -----	(-\$3,000)
Add 7' granite wet bar package to lower level -----	\$ 5,000
Add stairs to deck -----	\$ 2,900
Full finished garage -----	\$ 1,500
Add sound batt ceilings between LL/main floor -----	\$ 1,000
Add custom painting (main floor) -----	\$ 2,100
Change great room wood to carpet -----	(-\$2,000)
Change master bedroom/WIC carpet to wood -----	\$ 2,950
Change second bedroom/WIC carpet to wood -----	\$ 2,300
Add tiled kitchen backsplash -----	\$ 1,250
Add uppers to laundry above W/D -----	\$ 800
Add hand shower to master shower -----	\$ 700
Change to brushed nickel plumbing fixtures (Main Level) -----	\$ 800
Add 2 zone HVAC system -----	\$ 2,500
Add baseboard heating in lower level -----	\$ 700
Add laundry package -----	\$ 1,600
Upgrade to active radon mitigation system -----	\$ 700
Add audio package (3 rooms with receiver) -----	\$ 2,300
Add security system package (with 1 year service) -----	\$ 1,400
Add security system upgrades (must include \$1,400 + smart thermostat, camera, video doorbell) ---	\$ 900
Single hung window / 3 season porch upgrade -----	\$ 600
Insulate (R30 & cover with LP) / 3 season porch upgrade -----	\$1,600
Wiring for future electric car (includes wire & breaker) -----	\$ 325

TOTAL \$ _____

Buyers _____ Date _____

Seller _____ **BIS Design / Build LLC** Date _____

Conservancy Springs - Pricing Options Units 27-36

Kitchen Layout (circle one); Peninsula or Island Seats at Island (if select island); 3 or 4 Fireplace: Corner or Wall

Starting price of condo*: \$ 389,000

Lumber / supply surcharge (as of Sept 13, 2021) \$ 9,850

Adjustment to price for preferential location: (Units 27-36, 1,584 sq ft) \$ 0

Base Starting Price: \$ \$398,850

*Starting price includes the following: 3-season porch, under cabinet lighting in kitchen, wood in great room, passive radon mitigation, blinds on windows (not patio door or 3 season porch), kitchen appliance package, central air, water softener, garage door opener.

Buyer _____ Agent _____

Buyer contact info: Email _____

Cell / phone _____

Unit # _____ Address Springs Court, Deforest

Add finished lower level (add 1,350 sq ft)-----	\$45,000
Change to Option A layout (remove 2 nd bedroom) -----	(-\$3,000)
Add 7' granite wet bar package to lower level -----	\$ 5,000
Add stairs to deck -----	\$ 2,900
Full finished garage -----	\$ 1,500
Add sound batt ceilings between LL/main floor -----	\$ 1,000
Add custom painting (main floor) -----	\$ 2,100
Change great room wood to carpet -----	(-\$2,000)
Change master bedroom/WIC carpet to wood -----	\$ 2,950
Change second bedroom/WIC carpet to wood -----	\$ 2,300
Add tiled kitchen backsplash -----	\$ 1,250
Add uppers to laundry above W/D -----	\$ 800
Add hand shower to master shower -----	\$ 700
Change to brushed nickel plumbing fixtures (Main Level) -----	\$ 800
Add 2 zone HVAC system -----	\$ 2,500
Add baseboard heating in lower level -----	\$ 700
Add laundry package -----	\$ 1,600
Upgrade to active radon mitigation system -----	\$ 700
Add audio package (3 rooms with receiver) -----	\$ 2,300
Add security system package (with 1 year service) -----	\$ 1,400
Add security system upgrades (must include \$1,400 + smart thermostat, camera, video doorbell) ---	\$ 900
Single hung window / 3 season porch upgrade -----	\$ 600
Insulate (R30 & cover with LP) / 3 season porch upgrade -----	\$1,600
Wiring for future electric car (includes wire & breaker) -----	\$ 325

TOTAL \$ _____

Buyers _____ Date _____

Seller _____ **BJS Design / Build LLC** Date _____