## Conservancy Springs - Pricing Options Units 1-26

Kitchen Layout (circle one): Peninsula or Is	sland	Seats at Island (if sele	ectisland): 3 or 4	Fireplace:	Corne	r or Wall
		Startir	ng price of co	ndo*:	\$ 3	389,000
L	umber ,	/ supply surcharg	ge (as of Sep	t 13, 2021)	\$	9,850
Adjustment to price for preferen	itial loca	ation: (Units 1-26	5, 1,653 sq f	ft, \$10,000)	\$	10,000
		`	·	tarting Price:		
*Starting price includes the following: 3-season	porch, und	der cabinet lighting in ki	tchen, wood in gre	eat room, passive	radon m	nitigation,
blinds on windows (not patio door or 3 season	porch), kit	chen appliance package	e, central air, water	softener, garage	door op	ener.
Buyer		Agent				
Buyer contact info: Email						
Cell / phone						
Unit # Address						
Add finished lower level (add 1,350 sq t	ft )			\$45,0	000	
Change to Option A layout (remove 2 <sup>nd</sup> bedroom)				(-\$3,000)		
Add 7' granite wet bar package to lower level			\$ 5,000			
Add stairs to deck				\$ 2,900		
Full finished garage				\$ 1,500		
Add sound batt ceilings between LL/main floor				\$ 1,000		
Add custom painting (main floor)				\$ 2,100		
Change great room wood to carpet				(-\$2,000)		
Change master bedroom/WIC carpet to wood				\$ 2,950		
Change second bedroom/WIC carpet to wood				\$ 2,300		
Add tiled kitchen backsplash				\$ 1,250		
Add uppers to laundry above W/D				\$ 800		
Add hand shower to master shower				\$ 70	00	
Change to brushed nickel plumbing fixtures (Main Level)				\$ 800		
Add 2 zone HVAC system				\$ 2,50	OC	
Add baseboard heating in lower level				\$ 70	00	
Add laundry package				\$ 1,600		
Upgrade to active radon mitigation system				\$ 70	00	
Add audio package (3 rooms with receiver)				\$ 2,300		
Add security system package (with 1 year service)				\$ 1,400		
Add security system upgrades (must included \$1,400 + smart thermostat,			eo doorbell)	\$ 900		
Single hung window / 3 season porch upgrade				\$ 600		
Insulate (R30 & cover with LP) / 3 season porch upgrade				\$1,600		
Wiring for future electric car (includes wire & breaker)				\$ 32	25	
· · ·		,	TOTA	AL \$		
Buyers	Date					
Seller BJS Design / Build LLC Date						
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## Conservancy Springs - Pricing Options Units 27-36

Seats at Island (if select island): 3 or 4

Fireplace: Corner or Wall

Kitchen Layout (circle on e): Peninsula or Island

	Starting price of condo*:	\$ 389,000			
Lumber / supply s	surcharge (as of Sept 13, 2021)	\$ <u>9,850</u>			
Adjustment to price for preferential loca	ation: (Units 27-36, 1,584 sq ft)	\$ 0			
	Base Starting Price:				
Starting price includes the following: 3-season porch, under cabinet lig	ghting in kitchen, wood in great room, passive r	adon mitigation,			
BuyerAge	ent				
Buyer contact info: Email					
Cell / phone					
Jnit # Address <u>Springs Court, [</u>	Deforest				
Add finished lower level (add 1,305 sq ft )		00			
Change to Option A layout (remove 2 <sup>nd</sup> bedroom)	(-\$3,C				
Add 7' granite wet bar package to lower level	`	,			
Add stairs to deck					
- 	\$ 1,50				
Add sound batt ceilings between LL/main floor		)0			
Add custom painting (main floor)		)0			
Change great room wood to carpet	(-\$2,0	00)			
Change master bedroom/WIC carpet to wood	- \$ 2,95	\$ 2,950			
Change second bedroom/WIC carpet to wood	\$ 2,30	)()			
Add tiled kitchen backsplash	- \$ 1,25	50			
Add uppers to laundry above W/D	\$ 80	Ο			
Add hand shower to master shower	\$ 70	Ο			
Change to brushed nickel plumbing fixtures (Main Level)	\$ 80	Ο			
Add 2 zone HVAC system	- \$ 2,50	)()			
Add baseboard heating in lower level	\$ 70	Ο			
Add laundry package		)()			
Jpgrade to active radon mitigation system		0			
Add audio package (3 rooms with receiver)		)()			
Add security system package (with 1 year service)					
Add security system upgrades (must included \$1,400 + smart thermostat,					
Single hung window / 3 season porch upgrade					
nsulate (R30 & cover with LP) / 3 season porch upgrade -					
Viring for future electric car (includes wire $\&$ breaker)	\$ 32	5			
	TOTAL \$				
	ъ.				
Buyers					
Seller	BJS Design / Build LLC Date				